

Message Text

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SUBJECT: NIGERIAN-AMERICAN CHAMBER OF COMMERCE TRADE MISSION
SEPTEMBER 23 - OCTOBER 4

REFERENCE: LAGOS 6747

1. ALHAJI SIDI YARO (NUMBER 20 REFTEL) SHOULD BE DELETED FROM
LIST OF TRADE MISSION MEMBERS.

2. PLEASE ADD TO MISSION MEMBERSHIP FOLLOWING TWO PERSONS:
CHIEF G.C. IKOKWU, MANAGING DIRECTOR, IKOKWU TRANSPORT LIMITED
AND DIRECTOR PALMKE OIL MILLS LIMITED.
IKOKWU TRANSPORT LTD. IS TRUCKING CONTRACTOR AND PETROLEUM
DEALER. WTDR IS UNDER PREPARATION. VISITOR IS INTERESTED IN
PROPERTY DEVELOPMENT AND REAL ESTATE MANAGEMENT, INCLUDING
BUILDING SOCIETIES, AND DEVELOPMENT OF AGRICULTURAL LAND.
MR. E.A. ESSIE, MANAGING DIRECTOR, SAMPHILL (NIGERIA) LTD.,
CALABAR. COMPANY IS IMPORTER AND SALES AGENT FOR ENGINEERING
MACHINERY AND TOOLS, ELECTRICAL EQUIPMENT, SURVEYING AND DRAFTING,
AND BUILDING MATERIALS, EQUIPMENT AND SUPPLIES.
VISITOR WANTS TO HANDLE ADDITIONAL LINES IN FIELDS NOW DEALT WITH
AS WELL AS FIND JOINT VENTURE PARTNERS IN BUILDING MATERIAL AND
SANITARY WERE MANUFACTURE.

3. PLEASE AMEND STATEMENT ON CHIEF T.O.S. BENSON (NUMBER 19
REFTEL) TO INCLUDE FACT THAT HE IS DIRECTOR, OGILVY BENSON AND
MATHER (NIGERIA) LTD., LEADING ADVERTISING FIRM: KHALIL AND DIBBO
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TRANSPORT LTD., TRUCKERS OF GENERAL CARGO AND PETROLEUM PRODUCTS:

GUINEA INSURANCE CO. LTD., LIFE, FIRE, MARINE AND GENERAL
INSURANCE COMPANY: AND NICHOLAS NIGERIA LTD., PHARMACEUTICAL
MANUFACTURERS AND DISTRIBUTORS.

4. IN ADDITIONAL TO INTERESTS PREVIOUSLY REPORTED CHIEF BENSON
DESIRES TO LOCATE PARTNERS FOR HIS ADVERTISING AND INSURANCE
BUSINESSES. HE WOULD PARTICULARLY APPRECIATE COMMERCE ARRANGED
APPOINTMENTS WITH SENIOR EXECUTIVES OF JOHNSON PRODUCTS CO., INC.,
CHICAGO, AND OTHER FIRMS PRODUCING COSMETICS FOR BLACK CLIENTELE.
HE ALSO HAS PRIME INTEREST IN LOCATING PARTNERS WITH MONEY TO
INVEST IN APARTMENT BUILDINGS FOR MODERATE INCOME LEVEL FAMILIES
AS WELL AS IN TRANSPORT BUSINESS. CHIEF BENSON WILL REMAIN
NEW YORK AFTER SEPTEMBER 30 AND WOULD APPRECIATE ASSISTANCE ON
APPOINTMENTS.

5. CHIEF R.B.K. OKAFOR, IN ADDITION TO HIS OWN INTERESTS (NUMBER
13 REFTEL) WILL ALSO BE REPRESENTING CHIEF K. ONWUKU OF
K. ONWUKU AND SONS, FIRM OF IMPORTERS, GENERAL MERCHANTS AND
CONTRACTORS LOOKING FOR SOURCES OF SUPPLY FOR BUILDING MATERIALS.
LATTER COMPANY IS INTERESTED IN BUILDING HOTELS IN LAGOS AND ABA.

6. PERSONS SCHEDULING APPOINTMENTS SHOULD TELEPHONE GERARD PEREZ,
INTERNATIONAL SALES GROUP, PAPER CONVERTING MACHINE COMPANY,
GREEN BAY, WISCONSIN, TELEPHONE 414-494-5601, CONCERNING POSSIBLE
APPOINTMENTS NEW YORK WITH OKUBANJO AND CHIEF UGOCHUKWU. EMBASSY
HAS ADVISED COMPANY OF VISIT.

7. JAMES HARRIS, JR., PRESIDENT, WALTER GAY AND ASSOCIATES,
BUILDING FINANCIERS, 532 N. 58TH STREET, PHILADELPHIA, PA. 19131
SEEKS TO DRIVE MEMBERS OF TRADE MISSION TO AND FROM PHILADELPHIA
FOR APPOINTMENTS DURING LATTER PART OF NEW YORK SCHEDULE. HARRIS
MAY HAVE ALREADY CONTACTED COMMERCE DISTRICT OFFICE, NEW YORK.
MISSION MEMBERS IN REAL ESTATE DEVELOPMENT APPEAR TO BE INTERESTED.

8. MR. A1 SWANKE, AFRICAN INVESTMENT OFFICER, AMERICAN
INTERNATIONAL GROUP, WISHES TO HAVE OGUNBANJO, MISSION DIRECTOR,
ALONE FOR LUNCH THURSDAY, SEPTEMBER 27 TO TALK WITH MEMBERS N.Y.
FINANCIAL COMMUNITY ON GROUP VENTURE. DATE ACCEPTABLE TO MISSION
DIRECTOR. PLEASE TELEPHONE 212-344-9200 TO CONFIRM.
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